UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA

INDECK KEYSTONE ENERGY, LLC, a)	
Delaware limited liability company,)	
PLAINTIFF)	
V.))	CIVIL ACTION No. 04-CV-325E
VICTORY ENERGY OPERATIONS, LLC, a	í	
Delaware limited liability company)	
DEFENDANT)	

EXPERT REPORT OF SCOTT A. STRINGER March 26, 2007

I have been retained by Mr. Christopher T. Sheean attorney for Defendant Victory Energy Operations, LLC (VEO) to determine the gross profit earned by VEO on certain boilers identified in the above-styled litigation and to review and critique the report of plaintiff's expert Mr. William F. Liebel.

This report summarizes my opinions and conclusions to date. It is my understanding that discovery and depositions are still ongoing in this matter. Therefore, I reserve the right to supplement this report and update my opinions should additional information become available.

Exhibit I lists my Curriculum Vitae which indicates my experience and qualifications, as well as a list of all publications written in the last ten years and deposition and trial testimony during the last four years. UHY is being compensated at an hourly rate of \$340 for time I spend in connection with this matter and rates ranging from \$60-\$210 per hour for others who have assisted me. Our fees are not contingent upon either the outcome of the litigation or the conclusions expressed herein.

In developing my opinions in this case, I have reviewed certain documents, data, information, and testimony. The data, documents, and information I have reviewed and primarily relied upon is contained in **Exhibit II** of this report.

SUMMARY OF OPINIONS

The gross profit realized by VEO on eleven Keystone boilers and seven Voyager boilers was \$484,002 and \$1,341,540 respectively.

CASE BACKGROUND

In January of 2003, VEO and Erie Power Technologies, Inc. (EPTI) entered into an agreement whereby VEO obtained an exclusive license to manufacture and sell boilers in North America as well as to use various trademarks associated with the technology.

In September of 2004, Indeck Keystone Energy LLC (IKE) acquired all of the intellectual property of EPTI that is at issue in this litigation. IKE alleges that VEO incorporated the Keystone trademark, trade secrets, and other intellectual property in the production and sale of boilers that fell outside of the scope of the original license agreement with EPTI. Count VI of the Complaint requests an order for the accounting of all VEO sales and profits on these boilers. IKE further alleges that VEO utilized the Keystone trade secrets in the manufacturing and sale of its new line of boilers, the Voyager. IKE seeks to recover the profits VEO has earned on the sale of its Voyager line of boilers.

ASSIGNMENT

My first assignment in this case was to compute the sales and resulting profits on the Keystone boilers as well as the Voyager boilers completed and shipped as of February 17, 2007. My computations were made based upon generally accepted accounting principles known as GAAP. Because this litigation is specific to certain boilers and not the entire company operations, I deemed the term "profits" to mean "gross profit" as defined in GAAP. In addition, I was asked to review and provide a critique of the report of plaintiff's expert Mr. William Liebel.

Calculation of Gross Profit

As shown on **Exhibits III** and **VII**, I calculated the gross profit for the Keystone and Voyager boilers. Gross profit is defined under GAAP as net sales minus cost of goods sold. Cost of goods sold for a manufacturing company is defined as all costs to prepare a product for sale including raw material, direct labor, and overhead associated with the manufacturing process. ²

Because of the unique nature and high dollar amount of the products manufactured by VEO, the accounting practice that is used is called job costing. Job costing is a recognized accounting methodology that treats each product as a separate reporting unit called a "job." These jobs can then been analyzed individually to determine the extent of costs and resulting gross profit earned by each job.

The first step in calculating gross profit on the selected jobs was to determine the amount charged by VEO to its customers. 1 obtained a listing of the detailed billings by job.³

¹ Complaint dated November 8, 2004

² Intermediate Accounting, Twelfth Edition, Jay M. Smith, Southwestern Publishing Co., 1995

Job Billing History Report

Once I determined the revenues for each job, the next step was to determine the cost of goods sold. The components of costs of goods sold fall into four categories: raw materials, direct labor, other costs, and manufacturing overhead.

Raw materials are those tangible products purchased by VEO that will go into building the boilers. From the detailed listing by job and by internal expense account prepared by VEO, I reviewed and recalculated the raw material costs.4 In order to determine the validity of the listing, I selected one job and traced the charges for raw materials directly to the purchase order noting no material discrepancy.

Direct labor costs are the wages paid for employees and outside contractors who work in the manufacturing process. These costs were accounted for by job and listed in the various reports noted as Cost Code Summary Report and Cost Code Summary Report by Individual. Temporary personnel costs by job were accumulated separately and summarized on an Excel spreadsheet prepared by VEO.⁵

Other allocated costs consist primarily of miscellaneous employee expenses, freight, commissions\royalty payments, and engineering charges which can be specifically associated with a job. These costs are identified by VEO in the Job Transaction Detail Report.

Manufacturing overhead represents manufacturing costs that cannot be directly associated with a job. Under GAAP, manufacturing costs are allocated to jobs using a reasonable and rational allocation method. The most common method for allocating overhead is by labor hours. Thus, the method I used allocates overhead based upon the ratio of direct labor hours used by job to the total direct labor hours incurred for the period.

I analyzed the manufacturing costs incurred by VEO by reviewing the income statements with account detail for 2005 and the first six months of 2006. I did not analyze 2004 costs because only one boiler was in production during this period.

I then discussed each of these costs with VEO controller Matt Robinson to determine if these costs benefited manufacturing, and if so, to what degree. Based upon my discussions and as shown on Exhibit VI, I determined that the total manufacturing overhead costs to be applied for 2005 and the first six months of 2006 were \$4,395,608 and \$3,774,026, respectively.

As illustrated on Exhibit V, the total manufacturing labor hours in 2005 and for the first six months of 2006 were 115,739 and 94,708, respectively. Dividing the manufacturing overhead cost by the total manufacturing labor hours resulted in an overhead allocation rate of \$37.98 per hour for 2005 and \$39.85 for 2006. These rates were then multiplied

¹ Job Transaction Detail Reports

Oost of Goods Sold Manufactured for Selected Jobs VEO15233 to 15235

⁶ VEO 15211 - 15213, 15201 - 15203, 15206 - 15208

by the actual hours incurred during the manufacturing process for each job for the appropriate period.

Considering raw materials, direct labor, other costs, and manufacturing overhead, the total cost of goods sold for Keystone and Voyager boilers was \$7,802,226 and \$6,127,033, respectively. As well, there were additional charges on two Voyager jobs that had not been classified in cost of goods sold. Those charges are shown as a separate line item titled "Back Charges."

When these costs are deducted from Revenue, this results in Gross Profit for the Keystone and Voyager boilers of \$484,002 and \$1,341,540, respectively.

Critique of Report of William Liebel

I was also asked to review the report of plaintiff's expert Mr. William Liebel. Based upon my review, I believe that there are significant errors in both methodologies and conclusions. The following summarizes my opinions regarding Mr. Liebels report:

- Based on his curriculum vitae, Mr. Liebel is not a certified public accountant and has no background in performing a detailed job cost accounting analysis.
- There is no indication in the report that Mr. Liebel has attempted to utilize GAAP.
- Mr. Liebel makes several complaints about inadequate documentation from VEO, but never articulates the information he needs, or its impact on his conclusions.
- Mr. Liebel claims that a budget estimate for each of the Keystone projects is needed to calculate profit or loss.
- Although he claims to have inadequate documentation, Mr. Liebel renders calculations on VEOs profits for both the Keystone and Voyager boilers.
- Mr. Liebel relies upon the "Boiler Price per Royalty" for the amount VEO received on the Keystone boilers rather than the actual billings.
- Mr. Liebels numbers for material cost are grossly understated for every Keystone project.
- On his "Summary of Profit/Loss of Contracts Reviewed", Mr. Liebel makes three math errors that result in his calculation of profits being overstated by \$175,000 to \$200,000.
- Mr. Liebel uses different methodologies to compute profits for Keystone and Voyager.

Mr. Liebel tries to calculate the profit on the five Voyager jobs by using unsupported profit margins.

Page 5 of 21

Based upon my analysis and findings as previously described, I believe that Mr. Liebels report cannot be relied upon to calculate gross profit to any reasonable degree of certainty.

CONCLUSION

Based upon my analysis of the evidence and the application of generally accepted accounting principles, the gross profit earned by VEO on the Keystone and Voyager boilers was \$484,002 and \$1,341,540, respectively.

Respectfully submitted,

UHY Advisors

Sdott A. Stringel Managing Director

EXHIBIT I

CURRICULUM VITAE SCOTT A. STRINGER 03/26/2007

EMPLOYMENT

Current:

(2001 - Present)

UHY Advisors

15 Sunnen Drive, Suite 100 St. Louis, Missouri 63143

Managing Director

Business Consulting Department Head

History:

(1997 - 2001)

Sabino Stringer & Associates LLC

St. Louis, Missouri

Member

(1991 - 1997)

Pritchard, Osborne, LLC

Clayton, Missouri

Member

(1992 - 1993)(2006 - present) Maryville University Chesterfield, Missouri Instructor of Accounting

(Concurrent with Pritchard Osborne and

UHY)

(1988 - 1991)**Grant Thornton** St. Louis, Missouri Senior Consultant

(1988 - 1989)

Southern Illinois University

Edwardsville, Illinois

Adjunct Instructor of Accounting (Concurrent with Grant Thornton) (1987 - 1988)Coin Acceptors, Inc. Clayton, Missouri

Manager of Financial Reporting

(1984 - 1987)

KPMG Peat Marwick LLP

St. Louis, Missouri Senior Accountant

(1982 - 1984)Pet, Incorporated St. Louis, Missouri Cost Accountant

CERTIFICATIONS

Certified Public Accountant **Certified Valuation Analyst**

EDUCATION

Graduate: St. Louis University, St. Louis, Missouri

Master in Business Administration -

Finance

Undergraduate: Southern Illinois University,

Edwardsville, Illinois

Bachelor of Science in Accountancy

Other: Specialized Training in:

> **Business Valuation** Litigation Support

Fraud and Forensic Examinations

TESTIMONY OVER LAST FOUR YEARS

> 2007 – Anne Wheatley v Moe's Southwest Grill, LLC, et al., Business valuation in shareholder dispute, US District Court, Northern District of Georgia, Atlanta Division (deposition)

Document 158-2

2007 – Bridget Schroepfer, et al., v State Industries, Inc., et al., Rebuttal of damages, US District Court, Eastern District of Missouri, Eastern Division (deposition)

2006 - Rhett Rance and Alice Vila Smith et al., v Commissioner of Internal Revenue, Business Valuation, US Tax Court, Phoenix Arizona (trial)

2006 - United States v Scott F. Creasia, Propriety of business structure, US District Court, Tucson Arizona (trial)

2006 – Jeanne Pribyl et. al., v Mark J. Degel et al., adherence to accounting requirements by trustee, St. Louis County, Missouri (deposition)

2006 - Richard Brock, et al., v Myron W. Haith, et al., Rebuttal of damages, St. Louis County, Missouri (deposition)

2005 - Cosman v Cosman, Business Valuation, Marital Dissolution, St. Louis County, Missouri (deposition)

2005 - Hewlett Packard Development Company, L.P. et al v Midwest Information Technology Group, Inc. et al, Economic damages, US District Court, Central District of Illinois, Springfield Division (deposition)

2005 – Computers Plus Inc. v Evers & Company, Accounting standards required for a certified audit, Cole County, Missouri (deposition)

2005 - Solavie v TricorBraun, Lost Profits rebuttal, St. Louis Missouri (AAA arbitration)

Document 158-2

- 2005 Jeffrey M. Lowe v. American Standard Inc. Economic damages, US District Court, Eastern District of Missouri, Eastern Division (trial)
- 2004 DelVecchio v DelVecchio -Projection of net income, St. Louis County, Missouri (trial)
- 2004 United States v Keith E. Anderson et al, Propriety of business structure, US District Court, Western District of Washington at Seattle (trial)
- 2004 Cosman v Cosman, Business Valuation, Marital Dissolution, St. Louis County, Missouri (deposition)
- 2004 Game Face Sports International inc., v Reuben O. Charles et al., Rebuttal of Damages, City of St. Louis, State of Missouri (deposition)
- 2004 Traffic Control v Able Industries, Calculation of amounts owed under purchase agreement, rebuttal of damage calculation, St. Louis Missouri (AAA deposition)
- 2004 Mehard v. Mehard, Business Valuation, Marital Dissolution, St. Louis County, Missouri (deposition and trial)
- 2004 Chipongian v. Edward Jones Schedules of Trading Activity, St. Louis, MO (NASD arbitration hearing)
- 2004 Jeffrey M. Lowe v. American Standard Inc. Economic damages, US District Court, Eastern District of Missouri, Eastern Division (deposition)
- 2003 Brooks v. Morgan Stanley Dean Witter Schedules of Trading Activity, St. Louis, MO (NASD arbitration hearing)

- 2003 Clement v. Burns, Gustus & Co., Schedules of Trading Activity, St. Louis County, MO (deposition and trial)
- 2003 Scharff v. A.G. Edwards & Sons, Inc., Schedules of Trading Activity, St. Louis, MO (NASD arbitration hearing)
- 2003 Moore v. Moore, Business Valuation, Marital Dissolution, St. Louis County, Missouri (deposition)
- 2003 Bender v. Morgan Stanley Dean Witter Inc., Schedules of Trading Activity, St. Louis, MO (NASD arbitration hearing)
- 2003 McLaughlin v. A.G. Edwards & Sons, Inc., Schedules of Trading Activity, St. Louis, MO (NASD arbitration hearing)
- 2003 Muenz v. Muenz, Calculation of expected income on investments, Marital Dissolution, St. Louis County, Missouri (trial)
- 2003 Wash Solutions, Inc et al. v. PDQ Manufacturing, Inc., et al, Lost Profits calculation, US District Court. Eastern District of Missouri, Eastern Division (trial)
- 2003 Ehrler v. Morgan Keegan, Schedules of Trading Activity, St. Louis. MO (NASD arbitration hearing)
- 2003 Millner v. Millner, Business Valuation, Marital Dissolution, St. Louis County, Missouri (trial)

2003 – Jody DeBold and Tri-River Trading v. Jersey County Grain et al, Compilation of trading activity records, rebuttal of damage calculation, Circuit Court for the City of St. Louis, Twenty-Second Judicial Court, State of Missouri (deposition)

2003 - Wang Tong v. First Securities, Schedules of Trading Activity, St. Louis, MO (NASD arbitration hearing)

PUBLICATIONS AND PRESENTATIONS OVER LAST TEN YEARS

"Defending Lost Profits Claims", presented at the 2007 Illinois Defense Counsel Spring Seminar, March 9, 2007

"Managing Your Business For Success", presented at the Paint and Decorating Retailers Association conference, Phoenix AZ, March 18, 2005

"Income - What is it and Where is it?" presented at the Domestic Relations Seminar 2004, St. Louis County Bar Association, October 15, 2004

PROFESSIONAL ORGANIZATIONS

American Institute of CPAs, 1987-Present

Missouri Society of CPAs, 1985 -Present

National Association of Certified Valuation Analysts, 1996 - Present

Association of Certified Fraud Examiners, 2002- Present

SIGNIFICANT CIVIC POSITIONS

National Children's Cancer Society, Chairman, Vice Chairman, Member of the Board, Audit Committee Chairman 1993 – present

Southern Illinois University at Edwardsville, School of Business, Department of Accounting – Advisory Board Member 2005 - present

Legal Advocates for Abused Women Board Member 2006-present

EXHIBIT II

INFORMATION REVIEWED AND RELIED UPON

- 1. Various Job Reports, Purchase Orders and other schedules for certain Keystone Boilers. Bates stamped as VEO#9890-9930: VEO#10467-13736; VEO#14072-14437; VEO#14650-14816
- Various Job Reports, Purchase Orders and other schedules for certain Voyager 2. Boilers. Bates stamped as VEO#15996-16691; VEO#16707-17522
- Cost Code Summary reports, Bates stamped as VEO#14817-14855; 3. VEO#14880-14890
- Various Victory Energy financial reports and miscellaneous correspondence. 4. Bates stamped as VEO#14856-14879; VEO#14893-14895; VEO#14956-14979; VEO#15201-15252
- Complaint filed by IKE dated November 8, 2004 5.
- Defendant/Counter-Plaintiff Second Amended Counterclaim filed November 6. 4, 2005
- Deposition of Mark White dated February 1, 2006 7.
- Telephone interviews with Mark White and Matthew Robinson 8.
- 9. Protective Order dated August 6, 2006
- 10. Victory Energy financial statements for June 30, 2006, March 31, 2006 and December 31, 2005
- Cost Code Summary report for Voyager jobs dated March 26, 2007 11.
- Job Transaction Summary reports for Voyager jobs dated March 23, 2007 12.
- Back Charge documents on jobs 400 and 410 and received on March 23 and 13. March 26
- 14. Expert report of Mr. William Liebel
- Intermediate Accounting. Twelfth Edition, Jay M. Smith, Southwestern 15. Publishing Co., 1995

EXHIBIT III

Keystone Boilers Schedule of Gross Profil
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Direct Labor per Cost Code Summary Reports	23,808	30.334	26.381	0		Ü	1622	3,103	112	3,349	54.510
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EXHIBIT V

Keystone Boilers Schedule of Manufacturing Overhead Applied per Job

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EXHIBIT VI

Keystone Boilers Schedule of Manufacturing Overhead

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Auto Tags	None Actual Cost		\$	5	\$	\$	_	
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Bank Service Charges	None				,•	*	ŧ	17
Certifications	Actual Cost							
Computer Expense	Facility Percentage	8916	830 5,954	0	ŷ	343	g.	
Consumables Contract Labor	Actual Cost	••••	3,254 B	2.517 146.247	0	4,763	2,614	
Dues & Subscriptons	None		ŭ	:42.241	60,699	0	145,247	60,659
Employee Relations	None Labor Percentage							
Employee Expense	Labor Percentage	80%	10,993	1.237	3,054	3.794	993	
Fees	None	80%	9	43.478	5.618	0	34 781	2,443 5,454
Fines & Penetics	Actual Cost		3,490				*****	2,40,04
insurance Vehicles insurance Boros	Estimate per VEO	9214	128,939	3,966 3,785	648	3.457	3,986	648
insurance Commercial	None		160.722	2 192	44.529	165 779	7 205	35,514
nsurance Workers Comp	Facility Percentage	\$00;	29.746	15,286	72,719	23.797		
insurance: Disability	Labor Percentage Labor Percentage	80%	44,034	49,873	55.938	35.227	12 213	53,175
Insurance: Health	Labor Percentage	80%	ð	õ	567	90.227	32 698 0	44,750
insurance: Dental	Labor Percentage	80% 80%	166.685	28,628	16,057	133,348	22.902	534 12.854
nsurance. Life	None	0 to 7 to	27.759	9 179	5,799	22.207	7,343	4,639
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uel & Oil Madrine #504	Actual Cost		3,154	9	ō	3 156	0	7111
icenses & Peinsts	Actual Cost		8.596	Ď.	õ	3.695	à	่ม ก
trais & Entertainment	None		11 733	1.428	11.354	11,733	1 428	11 354
lental Expense	Acteal Cost		.5	202				
fedical Expenses Isceraneous	Actual Cost		7.497	398 7.023	ğ	9	398	0
hop Expenses	None		***	7.923	12,492	7,497	7 023	12 492
Men Equip / Computers	Actual Cost		241,881	67 :	2 326	214.00		
ffice Exp & Supplies	Percent for Shop Office	15%	16,268	3,429	10:256	241.881 2.440	671	2 328
aytov Service Faes	Percent for Shop Office Labor Percentage	15%	73 392	24,770	20.439	11 684	514	1.540
ension Expense (SEE NOTE A)	Percent Salaries Allocated	80%	7,299	905	0	5.839	3,716	3,066
ersonnel Services	Labor Percentage	8944	133.583	55,600	55,000	157.681	45.420	6 48,565
est Control	Facility Percentage	80% 80%		77.089	82.728	0	61,671	66,182
ostage & Box Rental	None	4373	1,375	325	255	1.100	260	204
ofessional Fees: Other ofessional Fees: Acct	Facility Percentage	685	15.511	31,255				
ofessional Fees Legal	Facility Percentage	9%	56,568	1 569	13,606	9	0	9
ofessional Fens: Admin	Facility Percentage None	Ø54	577,414	204.040	10.950 172,135	ğ	0	3
SM - General	Facility Percentage				776.172	3	Ð	9
M - Shop Engament	Actual Cost	30%	21,177	693	5.144	16,942	474	
M - Computer & Equipment	None		2,337	0	0	2.337	554 0	4,115
int - ridet	Actual Cost		12 935			-,	•	0
M - Grounds & Lackscaping	Facility Percentage	50%	12,935 27,609	9 122	12,975	12,905	9,122	12,075
IM Office IM Plant	None	****	27,003	9	3 478	22,087	9	2 792
um - mans ounty	Actual Cost		9.764	150				
ounly ipping & Supplies	Fackly Percentage	30%	1,718	2 119	0 427	9,781	150	0
Span	None Actual Cost			* ()3	321	1 374	1 595	342
res - Payros			9.600	2.400	2,400	9.600		
res - Real Estate	Percent Salabes Absorbed Facility Percentage	34.	360,046	145.987	162,563	309.280	123,213	9
rés - State	EBOSIA Batceurade	83%	20,146	0	ğ	16,117	123,213	143,545
res - Sales	yous	89%	46 741	3,305	476	37,395	2544	G 381
rés - Other	Actual Cost		1,336				. 217	351
ephone	Estimated Usage	39%	1,356 20 127	0	9	147	6	0
Catle I Phones	Estimated Usage	3014	20,127 17,516	6.227 2.415	10,070	6,038	1 868	3 021
ernanes deshawa	Estimated Usage	30%	21,025	2.415 9.366	0 200.5	5.255	725	0
ployment Costs	Note			7.500	3,905	8,368	2,815	902
forms & Laundry	Labor Percentage Artiral Cost	89 5€	5,765	3,395	3.564	5.412	2 742	
tes	Facility Percentage	***	24 254	7,572	10 080	24.264	2,717	2,851
cers' Satares	Estmated Time Usage	8861	81.470	42.131	30 213	55,176	7,572 33,785	10,080
H Salaries	Excludes G&A	25%	166,987	39,231	47.940	41.747	9.888	24,170 11,985
rë:	None		2 950 063	862,655	1.751,770	2 643,371	751,755	1 585 361
Ste	None							7 000,000 t
>Rexts: Parking Tan Tols (& O)	None							
gag gag	Hone							
\$-10 	None							
age Re vibusement	None							
N.	None None							
filt-ation								
FBR-AC \$16	Actual Cost		165,986	133,622	133 621	325.954	120,193	120 193

Total to be Allegated 1 1.395.60% \$ 1.472.40% \$ 2,30%.534 \$3,774,025

Square Footage Percent (per VEO Controller)
Later Burden Percent (per VEO Controller)
Percent of Surary Aracates
2005
1st Cir. 2006
2nd Cir. 2003 39% 30% 1014 Saunes 3,127 050 901,826 1,809 710 <u>2.685 118</u> 2.685 118 781.593 1.597 246

NOTE 1. Par VEO Controte: lamust penson explaise for 2006 will approximate \$220,000, versus \$150,563 in 2005. This amount is not not wasted unit later year and . We solve dione form \$55,000 per overter.

EXHIBIT VII

		Š	V	oya of G	Voyager Boilers e of Gross Profit	Voyager Boilers Schedule of Gross Profit Per Job		ener trademarky when any even minor with
	443	1	444	İ	445	504	515	Total
Total Contract Revenue	\$ 2,103,002	↔	642,359	w	642,359	\$ 1,552,328	\$ 2,528,525	\$ 7,468,573
Less Cost of Goods Sold:								
Raw Materials	1,353,055		360,618		333,555	671,866	1,441,135	4,160,229
Direct Labor	178,860		63,681		67.823	120,307	110,699	541,370
Other Costs Directly Allocated to Jobs	135,345		25,758		22,515	25,055	73.733	282,406
Manufacturing Overhead Applied (Exhibit VIII)	363,793		134,719		139,676	248,621	256,219	1,143,028
Total Cost of Goods sold	2,031,053		584,776		563,569	1,065,849	1,881,786	6,127,033
Back Charges	Part districts		7					
Gross Profit	\$ 71,949	\$	57,583	↔	78,790	\$ 486,479	\$ 646,739	\$ 1,341,540

EXHIBIT VIII

	Sct	redule of	Z Z Z	Voyager Boilers ufacturing Overhe	r g Q	Voyager Boilers Schedule of Manufacturing Overhead Applied per Job	plie	d per Job		
2006 Overhead rate per Exhibit V	↔	39.85								
	,	443		444	ı	445	1	504		515
<u>2007/2007</u> Labor Hours		9,129.05		3,380.65		3,505.05		6,238.92		6,429.58
Overhead Applied	€ >	363,793	va	134,719	₩	139,676	s	248,621	₩	256,219

Job No	Customer	Proposal	P.O.	Minimum	Maximum	Equipment
		Sell Price	Sell Price	Profit	Profit	
443	443 Abengoa Bio Energy	\$1,848,284	\$1,848,284	\$323,450	\$508,278	\$508,278 (2) VS-6-92, 150,000#/hr, 250paig Sat.
444	444 Sioux River Ethanol	\$642,359	\$642,359	\$112,413	\$176,649	(1) VS-4-68 85,000#/hr, 250psig, Sat.
445	445 lowa Erhanol	\$642,359	\$642,359	\$112,413	\$176,649	\$176,649 (1) VS-4-68 85,000#/hr, 250psig, Sat.
446	446 Summit Ethanol	\$1,596,360	\$1,596,360	\$279,363	\$438,999	(2) VS-5-80 120,000 #/hr 250psig Sat.
490	490 Primier Ethanol	\$1,596,360	\$1,596,360	\$279,363	\$438,999	\$438,999 (2) VS-5-80 120,000 #/hr 250psig Sat.
502	502 Conestoga Energy	\$1,762,758	\$1,765,758	\$309,008	\$485,583	\$485,583 (1) VS-6-92 150,000#/hr 250psig Sat.
503	503 Conestoga Energy		\$3,096,000	\$541,800	\$851,400	\$851,400 (2) VS-6-92 150,000#hr 250psig Sat.
504	504 Yuma Ethanol	\$1,552,320	\$1,552,328	\$271,657	\$426,890	\$426,890 (1) VS-5-106 120,000#/hr 500psig Sat.
208	508 Reo Technical	\$1,897,930	\$1,897,930	\$332,138	\$521,931	\$521,931 (3) VS-2-45 40,000#/hr 250psig Sat.
515	515 Penford Products	\$2,281,710	\$2,528,525	\$442,492	\$695,344	\$695,344 (2) VS-6-92 150,000#hr 250psig Sat.
517	517 White Energy	\$3,185,400	\$3,185,400	\$557,445	\$875,985	\$875,985 (2) VS-6-92 150,000#hr 250psig Sat.
528	528 Grest Plains Ethanol	\$1,927,077	\$1,927,077	\$337,238	\$529,946	\$529,946 (3) VS-4-68 85,000#/hr 250psig Sat.
540	540 Cilion Inc.	\$13,637,125	\$13,637,125	\$2,386,497	\$3,750,209	\$3,750,209 (11) VS-4-68 79,280#/hr 450psig SH
541	541 Hennepin Energy	\$3,694,382		\$646,517	\$1,015,955	\$1,015,955 (2) VS-7-116 205,000#/hr 250psig Sat.
545	542 Ultimate Ethanol	\$1,596,360	\$1,596,360	\$279,363	\$438,999	\$438,999 (2) VS-5-80 120,000 #/hr 250psig Sat.
558	558 Plainview Bio Energy	\$3,065,400	\$3,065,400	\$536,445	\$842,985	\$842,985 (2) VS-6-92 150,000#hr 250psig Sat.
559	559 Kansas Ethanol	\$1,665,160	\$1,665,160	\$291,403	\$457,919	\$457,919 (1) VS-6-92 150,000#/hr 250psig Sat.
562	562 Northeast Bio	\$1,983,045	\$1,983,045	\$347,033	\$545,337	\$545,337 (2) VS-5-80 120,000 #/hr 250psig Sat.
576	576 Tempile University	\$2,049,079	\$2,035,055	\$356,135	\$559,640	\$559,640 (3) VS-4-68 75,000#/hr 250psig Sat.
Total				\$8,742,172	\$13,737,698	

INDECK KEYSTONE ENERGY LLC vs. VICTORY ENERGY OPERATIONS LLC

Voyager Series Profit Review

We have summarized in the attached table VEO Proposal and the Customer's Purchase Order selling prices. We have also included the expected range of profit that should be realized.

A 17.5 % profit margin was used for the minimum expected profit. This was the profit realized on the two profitable contracts that have been completed and shipped.

A 27.5% profit margin was used as the Maximum expected profit. This was obtained from the average profit realized from the Keystone Boilers that were built during the term of the License Agreement between IKE and VEO.

Based on these values, the expected profit on these nineteen contracts should be somewhere between \$8,742,172 and \$13,737,698. It would be expected that the profits on these contracts should increase as VEO gains experience in manufacturing the Voyager Series package boiler.